

## LEARN • EMPOWER • ACHIEVE • DREAM

To:	Kay Alarcon
	Assistant Director of Procurement Services
From:	Norma Alvarez
	Procurement Coordinator
Date:	September 26, 2022
Re:	Stage Curtains
	Annual Contract #22-10-8840R-IB

The following proposals were received and opened at 10:00 a.m., Friday, September 23, 2022, as specified in documents concerning **Annual Contract #22-10-8840R-IB Stage Curtains.** The proposals received are located on pages 2-3.

Award contracts to each of the vendors listed at the price and discount noted.

Recommendation:	Mainstage Theatrical Supply, Inc. Natioanal Stage Equipment Company Performing Arts Supply Co., Inc. Texas Scenic Company, Inc.
Funding:	M & O Funds
Estimated Expenditure:	\$24,000.00
Contract Term:	October 1, 2022 - September 30, 2023
Renewal:	1 Year

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Line1	Material fabric for stage curtains, cubicle curtains, etc tags. All cubicle curtains need to have sewn in NFPA 701 ta		ina innerentiy fire res	istive, with sewn-i
Line 2	Stage Curtain, Fabric, Sewn, Charisma IFR Velour, Cr	escent 18-20oz, Royale 3	20z or Equivalent, 25	oz.
	SUPPLIER	QTY	UOM	PERCENT OFF
	Mainstage Theatrical Supply, Inc.	1	Percent Discount	30.0%
	Performing Arts Supply Co., Inc.	1	Percent Discount	8.0%
	National Stage Equipment Company	1	Percent Discount	0.0%
	Texas Scenic Company, Inc.	1	Percent Discount	0.0%
Line 3	Stage Curtain, Fabric, Sewn, Plateau IFR Velour, Cres	cent 18-20oz, Royale 32	oz or Equivalent, 13 o	z.
Line 3	Stage Curtain, Fabric, Sewn, Plateau IFR Velour, Cres SUPPLIER	cent 18-20oz, Royale 32 <u>QTY</u>	oz or Equivalent, 13 o <u>UOM</u>	z. <u>PERCENT OFF</u>
Line 3		· •		
Line 3	SUPPLIER	· •	UOM	PERCENT OFF
Line 3	SUPPLIER Mainstage Theatrical Supply, Inc.	· •	UOM Percent Discount	PERCENT OFF 30.0%
Line 3	SUPPLIER Mainstage Theatrical Supply, Inc. Performing Arts Supply Co., Inc.	· •	UOM Percent Discount Percent Discount	PERCENT OFF 30.0% 8.0%
Line 3 Line 4	SUPPLIER Mainstage Theatrical Supply, Inc. Performing Arts Supply Co., Inc. National Stage Equipment Company	<u>QTY</u> 1 1 1 1 1	UOM Percent Discount Percent Discount Percent Discount	PERCENT OFF 30.0% 8.0% 0.0%
	SUPPLIER Mainstage Theatrical Supply, Inc. Performing Arts Supply Co., Inc. National Stage Equipment Company Texas Scenic Company, Inc.	<u>QTY</u> 1 1 1 1 1	UOM Percent Discount Percent Discount Percent Discount	PERCENT OFF 30.0% 8.0% 0.0% 0.0%
	SUPPLIER Mainstage Theatrical Supply, Inc. Performing Arts Supply Co., Inc. National Stage Equipment Company Texas Scenic Company, Inc. Cyclorama, Crescent or Royale Curtain or Equivalent,	QTY 1 1 1 1 1 20 ft. (height) or less.	UOM Percent Discount Percent Discount Percent Discount Percent Discount	PERCENT OFF 30.0% 8.0% 0.0%
	SUPPLIER Mainstage Theatrical Supply, Inc. Performing Arts Supply Co., Inc. National Stage Equipment Company Texas Scenic Company, Inc. Cyclorama, Crescent or Royale Curtain or Equivalent, SUPPLIER	QTY 1 1 1 1 1 20 ft. (height) or less.	UOM Percent Discount Percent Discount Percent Discount Percent Discount	PERCENT OFF 30.0% 8.0% 0.0% 0.0% PERCENT OFF
	SUPPLIER   Mainstage Theatrical Supply, Inc.   Performing Arts Supply Co., Inc.   National Stage Equipment Company   Texas Scenic Company, Inc.   Cyclorama, Crescent or Royale Curtain or Equivalent,   SUPPLIER   Mainstage Theatrical Supply, Inc.	QTY 1 1 1 1 1 20 ft. (height) or less.	UOM Percent Discount Percent Discount Percent Discount Percent Discount	PERCENT OFF 30.0% 8.0% 0.0% 0.0% PERCENT OFF 30.0%

SUPPLIER	QTY	UOM	PERCENT OFF
Mainstage Theatrical Supply, Inc.	1	Percent Discount	30.0%
Performing Arts Supply Co., Inc.	1	Percent Discount	8.0%
National Stage Equipment Company	1	Percent Discount	0.0%
Texas Scenic Company, Inc.	1	Percent Discount	0.0%

## Line 6 Cyclorama, Crescent or Royale Curtain or Equivalent, 25.5 ft. - 33.0 ft. (height) or less.

<u>SUPPLIER</u>	<u>QTY</u>	UOM	PERCENT OFF
Mainstage Theatrical Supply, Inc.	1	Percent Discount	30.0%
Performing Arts Supply Co., Inc.	1	Percent Discount	8.0%
National Stage Equipment Company	1	Percent Discount	0.0%
Texas Scenic Company, Inc.	1	Percent Discount	0.0%

## Line 7 Miscellaneous related items to include but not limited to sewing, installation, debris removal, and site survey fees.

<u>SUPPLIER</u>	QTY	UOM	PERCENT OFF
Mainstage Theatrical Supply, Inc.	1	Percent Discount	30.0%
National Stage Equipment Company	1	Percent Discount	0.0%
Texas Scenic Company, Inc.	1	Percent Discount	0.0%
Performing Arts Supply Co., Inc.	1	Percent Discount	0.0%

Line 8	List hourly rate for on-site repair.			
	SUPPLIER	QTY	UOM	PRICE
	National Stage Equipment Company	1	Hour	\$58.00
	Texas Scenic Company, Inc.	1	Hour	\$65.00
	Performing Arts Supply Co., Inc.	1	Hour	\$90.00
	Mainstage Theatrical Supply, Inc.	1	Hour	\$150.00

## Line 9 List hourly rate to re-rope track.

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	SUPPLIER	QTY	UOM	PRICE
	National Stage Equipment Company	1	Hour	\$58.00
	Texas Scenic Company, Inc.	1	Hour	\$65.00
	Performing Arts Supply Co., Inc.	1	Hour	\$90.00
	Mainstage Theatrical Supply, Inc.	1	Hour	\$150.00

Line 10 List hourly rate for sewing repairs.

	<u>SUPPLIER</u>	QTY	UOM	PRICE
	National Stage Equipment Company	1	Hour	\$35.00
	Texas Scenic Company, Inc.	1	Hour	\$65.00
	Performing Arts Supply Co., Inc.	1	Hour	\$75.00
	Mainstage Theatrical Supply, Inc.	1	Hour	\$120.00
Line 11	List hourly labor costs for hardware replacement or repair.			
Line 11		ΟΤΥ	ЦОМ	PRICE
Line 11	List hourly labor costs for hardware replacement or repair. <u>SUPPLIER</u> National Stage Equipment Company	<u>QTY</u> 1	<u>UOM</u> Hour	PRICE \$58.00
_ine 11	SUPPLIER	<u>QTY</u> 1 1		
Line 11	SUPPLIER National Stage Equipment Company	<u>QTY</u> 1 1 1	Hour	\$58.00